

UNITED STATES DEPARTMENT OF JUSTICE
WASHINGTON, D.C. 20530

SUPPLEMENTAL STATEMENT

*Pursuant to Section 2 of the Foreign Agents
Registration Act of 1938, as Amended*

For Six Month Period Ending JUL 29 1978
(Insert date)

Name of Registrant **DONALD N. MARTIN** Registration No. **1381**
d/b/a Donald N. Martin and Company

Business Address of Registrant **488 Madison Avenue**
New York, New York 10022

1 - REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(2) Ownership or control	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(3) Branch offices	Yes <input type="checkbox"/>	No <input type="checkbox"/>

2. Explain fully all changes, if any, indicated in Item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☐

If yes, furnish the following information:

Name	Position	Date Connection Ended
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4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? ☐ Yes ☐ No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal? ☐ Yes ☐ No

If yes, identify each such person and describe his services.

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6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? ☐ Yes ☒ No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? ☐ Yes ☒ No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
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II - FOREIGN PRINCIPAL

8. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal

Date of Termination

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9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish following information:

Name and address of foreign principal

Date acquired

-
10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

**European Travel Commission
Belgian National Tourist Office**

III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

For the European Travel Commission:

Produced full-color advertising magazine, Your Invitation to Europe '78, which ran with the New York Times on March 19.

Produced radio spot commercials for broadcast in major markets throughout country.

Supplied newspapers in 12 major markets with press releases and photographs for special Europe-focus travel sections which were produced in the Spring.

Produced consumer and trade print advertising.

For the Belgian National Tourist Office:

Produced advertising for trade and consumer press

Produced brochure and flyer

produced radio spot commercials featuring the Director of the Belgian National Tourist Office

Supervised research study "A Study of Americans' Attitudes Towards Belgium as a Destination for Pleasure Travel"

¹ The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?

Yes ☐ No ☒

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals?

Yes ☐ No ☒

If yes, describe fully.

² The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS - MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise?

Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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See attached Item 14. (a)

Total

14. (b) RECEIPTS - THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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³ A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

⁴ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS - MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
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See attached Item 15. (a)

Total

15. (b) DISBURSEMENTS - THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS - POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office? Yes ☐ No ☒

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V - POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☐ No ☒

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

⁵ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda?
Yes ☐ No ☐

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

☐ Radio or TV broadcasts ☐ Magazine or newspaper articles ☐ Motion picture films ☐ Letters or telegrams
☐ Advertising campaigns ☐ Press releases ☐ Pamphlets or other publications ☐ Lectures or speeches
☐ Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

☐ Public Officials ☐ Newspapers ☐ Libraries
☐ Legislators ☐ Editors ☐ Educational institutions
☐ Government agencies ☐ Civic groups or associations ☐ Nationality groups
☐ Other (Specify) _____

21. What language was used in this political propaganda:

☐ English ☐ Other (specify) _____

22. Did you file with the Registration Section, Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period?

Yes ☐ No ☐

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☐ No ☐

24. Did you file with the Registration Section, Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act?

Yes ☐ No ☐

VI - EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A⁶ Yes ☐ No ☐

Exhibit B⁷ Yes ☐ No ☐

If no, please attach the required exhibit.

- (a) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period?

Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

⁶ The Exhibit A, which is filed on Form OBD-67 (Formerly DJ-306) sets forth the information required to be disclosed concerning each foreign principal.

⁷ The Exhibit B, which is filed on Form OBD-65 (Formerly DJ-304) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6-month reporting period.

Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements, been filed by all of the persons named in Items 5 and 7 of the supplemental statement?

Yes ☐ No ☐

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Donald N. Martin
Donald N. Martin

Subscribed and sworn to before me at

New York, N. Y.

this 13th day of October, 19 78

NANCY V. HAENDLER
NOTARY PUBLIC, State of New York
No. 24-4660381
Qualified in Kings County
Commission Expires March 30, 1979

Nancy V. Haendler
(Signature of notary or other officer)

⁸ The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause shown upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, Department of Justice, Washington, D.C. 20530.

Item 14. (a) RECEIPTS - MONIES

EUROPEAN TRAVEL COMMISSION

<u>Date</u>	<u>From Whom</u>	<u>Purpose</u>	<u>Amount</u>
various	European Travel Commission	Early Year Supermarts	\$ 97,317.53
7/27	European Travel Commission	"Lively Months" Supermarts	15,060.21
various	European Travel Commission	Public Relations	70,857.07
various	European Travel Commission	Secretarial services, office space, etc.	12,000.00
various	European Travel Commission	Radio campaign	125,060.38
various	European Travel Commission	Full color magazine "Your Invitation to Europe '78"	75,000.00
various	European Travel Commission	Special Europe-focus newspaper sections	49,888.41
various	European Travel Commission	Industry Relations	30,578.67
various	European Travel Commission	Trade Promotion	16,154.71
various	Cooperative advertisers in full-color magazine "Your Invitation to Europe '78"	Full color magazine	<u>216,995.80</u>
		Total:	\$708,912.78

BELGIAN NATIONAL TOURIST OFFICE

various	Belgian National Tourist Office	Advertising space	\$203,467.42
various	Belgian National Tourist Office	Advertising production	18,775.26
various	Belgian National Tourist Office	Radio campaign	34,995.00
various	Belgian National Tourist Office	Public Relations	20,051.24
various	Belgian National Tourist Office	Sales Promotion	76,817.88
various	Belgian National Tourist Office	Research	<u>12,000.00</u>
		Total:	\$366,106.80

Item 15. (a) DISBURSEMENTS - MONIES

EUROPEAN TRAVEL COMMISSION

<u>Date</u>	<u>To Whom</u>	<u>Purpose</u>	<u>Amount</u>
various	Ziff-Davis Publishing	Advertising space	\$ 3,294.52
various	Reuben H. Donnelley Corp.	Advertising space	3,361.75
various	Travel Agent	Advertising space	1,466.08
4/6	Travel Trade	Advertising space	789.02
3/23	Travel Communications	Advertising space	860.75
4/11	Houston Chronicle	Advertising space	2,348.73
4/11	Los Angeles Times	Advertising space	5,412.83
4/11	Seattle Post Intelligencer	Advertising space	2,000.99
4/11	Miami Herald	Advertising space	3,869.71
4/11	Union-Tribune Publishing Co.	Advertising space	2,032.19
4/11	Minneapolis Star & Tribune	Advertising space	3,244.53
4/11	San Jose Mercury News	Advertising space	1,706.15
4/11	St. Louis Post Dispatch	Advertising space	2,880.51
4/11	Detroit News	Advertising space	3,910.86
4/24	San Francisco Newspaper Publishing	Advertising space	5,096.29
5/3	Dallas Morning News	Advertising space	1,885.75
5/8	New York Times	Full color advertising magazine	71,303.95
various	Omeluk Studio	Advertising production	9,262.00
various	Omeluk Studio	Industry Relations	523.80
various	Triangle Publications	Full color advertising magazine	149,017.00
various	Century Letter	Industry Relations	2,026.69
various	Craftsman Color Lithographers	Advertising production	905.00
various	Stephen Associates	Radio time	81,071.55
various	William Buckley	Production - radio	5,500.00
various	Empire Recording	Production - radio	605.88
5/3	Vanguard Recording	Use of theme music for radio spots	750.00
4/5	Lenja Productions	Announcer - radio spots	853.55
various	Uniflex	Trade Promotion	1,386.28
various	Industry Exhibitors Service	Trade Promotion	12,423.00
2/16	Todd Travel Promotions	Trade Promotion	472.58
various	Charles Mark Reproductions	Trade Promotion	2,432.86
6/1	Todd Travel Promotions	Advertising, coupon fulfillment	1,617.45
6/21	John Blair Mail Marketing	Advertising, coupon fulfillment	6,013.86
various	Western Union	Trade Promotion	710.27
3/6	Robert Kane	Public Relations	450.00
various	Daniel Madden	Public Relations	4,060.00
3/17	Myra Waldo	Public Relations	1,250.00
3/15	Omni International, Miami	Trade Promotion	1,594.30
3/15	San Diego Hilton	Trade Promotion	1,289.74
3/15	Sheraton Palace, San Francisco	Trade Promotion	2,570.68
3/15	Olympic Hotel, Seattle	Trade Promotion	1,227.79
various	Century Plaza, Los Angeles	Trade Promotion	1,931.05
various	Fairmont Hotel, Dallas	Trade Promotion	1,855.81
3/15	Radisson South, Bloomington	Trade Promotion	1,337.74
3/15	Sheraton St. Louis Hotel	Trade Promotion	1,663.79
3/15	Hyatt Regency Dearborn	Trade Promotion	1,520.25
3/15	Hyatt Regency Houston	Trade Promotion	1,112.56
3/15	Inn at the Park, Anaheim	Trade Promotion	1,074.71
3/15	Le Baron Hotel, San Jose	Trade Promotion	1,611.74
various	McClain, Fletcher & Bonner, Dallas	Public Relations	529.31
various	Schulte, Reece, Aguilar, Miami	Public Relations	1,030.36
various	Churchill Group, Houston	Public Relations	558.00
various	Robert Goggin & Assoc., San Diego	Public Relations	2,761.50
various	Becker & Company, San Francisco	Public Relations	1,651.13
Total:			\$422,116.84

Item 15. (a) DISBURSEMENTS - MONIES (continued)

BELGIAN NATIONAL TOURIST OFFICE

<u>Date</u>	<u>To Whom</u>	<u>Purpose</u>	<u>Amount</u>
various	Belgian American Chamber of Commerce	Advertising space	\$ 1,582.70
various	Sunset Magazine	Advertising space	2,064.18
various	New York Times	Advertising space	21,952.24
3/23	U.S. Student Travel	Advertising space	583.10
various	Travel Trade	Advertising space	3,734.35
5/12	Art in America	Advertising space	379.48
5/26	Inter-Collegiate Holidays	Advertising space	425.00
various	Travel Agent	Advertising space	6,961.12
various	New York Magazine	Advertising space	15,743.70
various	Time Magazine	Advertising space	14,158.15
various	Newsweek Magazine	Advertising space	18,103.72
various	Ziff-Davis Publishing Company	Advertising space	6,114.20
various	Boston Globe	Advertising space	5,656.08
various	Philadelphia Newspapers	Advertising space	6,594.37
various	Chicago Tribune	Advertising space	7,259.58
various	Washington Post	Advertising space	5,138.57
various	Atlanta Journal and Constitution	Advertising space	6,087.56
4/17	Dallas Morning News	Advertising space	962.11
4/17	Houston Chronicle	Advertising space	1,236.17
6/27	Dow Jones International Marketing Service	Advertising space	867.00
6/16	Esquire Magazine	Advertising space	1,499.40
various	Master Eagle Photoengraving	Advertising production	4,498.67
various	Craftsman Color Lithographers	Advertising production	3,019.20
4/3	Henry Senft Research	Research - Attitudes study	4,100.00
4/3	Lieberman Research	Research - Attitudes study	4,600.00
4/3	Edward Berrol	Research - Attitudes study	750.00
various	Cohn & Wolfe, Atlanta	Public Relations	2,177.65
5/17	Stephen Scalia, New Orleans	Public Relations	275.00
various	Ampco Printing-Advertisers Offset Corp.	printing flyer and folder	63,010.62
various	Omeluk Studio	Advertising production	1,092.50
various	Omeluk Studio	brochure production	6,607.00
various	Stephen Associates	Radio time	28,754.38
Total:			\$245,987.80

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D. C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes _____ or No XXX

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes XXX or No _____

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

Donald N. Martin

Signature

October 13, 1978

Date

Donald N. Martin

Please type or print name of
signatory on the line above

owner

Title